



City of Detroit
City Council Office
2 Woodward Ave. Suite 1340
Detroit, MI 48226

April 16, 2024

Letter of Intent for Rights-of-Way Utility Encroachments and Permits

Honorable Council Members,

This Letter of Intent is herewith submitted by It's Electric, Inc. a Brooklyn, New York-based Electric Vehicle (EV) curbside charging company seeking to obtain all necessary permits and rights-of-way utility encroachments for the installation of up to 40 EV chargers at various locations within the City of Detroit (City).

In its application for permit and rights-of-way utility encroachments, It's Electric is also seeking to obtain approval for a Master Maintenance Agreement from the City. The Master Maintenance agreement will cover all It's Electric charger installations within the City's rights-of-way as additional locations are selected.

The first two properties selected for the installation of EV chargers in the City are:

1. The Southerly part of Porter St., adjacent to the parcel commonly known as the headquarters for the electrician's union IBEW Local 58 located at 1358 Abbott St. between the streets of Brooklyn and Eight St.
2. The Southerly part of W. Lafayette St. adjacent to the property commonly known as the Detroit Smart Parking Lab (DSPL) located at 1701 W. Lafayette St, between the streets of Rosa Park and Trumbull.



It's Electric and the abutting property owner(s) at each location selected for installation of curbside EV chargers have also entered into an agreement before any commitment to install It's Electric charger(s) within the abutting public rights-of-way.

As additional EV charging locations are selected and finalized, each of the selected locations will be subject to the same requirements of the Master Maintenance Agreement as approved by the City.

As a point of information, the EV installations and ongoing operations and maintenance are at no cost to the City or the abutting property owners.

It's Electric's work began in the Detroit Smart Parking Lab (DSPL) and the company is now the DSPL's first graduate bringing its technology into real-world public deployments within the City. The DSPL is a unique partnership between Bedrock, Bosch, Ford, and MEDC designed to support technology startups as they test and demonstrate solutions for last-mile mobility, sustainable parking, and (EV) infrastructure enhancement.

It's Electric EV chargers provide a small-footprint, design-centered, Level-2 charging post and is the only curbside charging network that offers revenue sharing with abutting property owners.

A portion of the It's Electric EV charger installations is funded by grants provided by DTE Energy, as an Emerging Tech Fund grant partner, and the Michigan Economic Development Corporation's (MEDC) Michigan Office of Future Mobility and Electrification's Michigan Mobility Funding Platform. The remaining portion will be funded through the Ride & Drive Electric grant administered by the Joint Office of Energy and Transportation.

With It's Electric innovative and one-of-a kind business model, along with its partnership with abutting property owners and City leadership, we look forward to continuing to strengthen the



City of Detroit's network of public EV chargers in support of the City's vision for carbon reduction and sustainability.

Respectively submitted,

Nathan King, AIA
Co-Founder/CEO

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